Underwriter for Aviation Direct (m/f/d)*

Location
Munich

Munich Re Aviation Direct provides risk-transfer solutions for all relevant players in the aviation industry (airlines, aerospace manufacturers, airports, etc.). Our team is responsible and holds overall business performance responsibilities for all aviation primary-insurance business in the Munich Re Group. To complement our team of recognized experts, we are looking for an enthusiastic and motivated individual who is eager to develop and grow our core business in a highly dynamic marketplace. Your field of activities will be varied: the role encompasses not only underwriting, but also all client management and business development activities in your area of responsibility.

Your job
- Being responsible for the underwriting of assigned portfolios, i.e. worldwide aviation business with a focus on large aerospace OEMs
- Executing our underwriting strategy and actively generating new business
- Optimizing top- and bottom-line results for assigned clients by offering the most adequate solution based on risk analysis and pricing assessment
- Managing client and key accounts for large aerospace OEMs; understanding their risk landscape and, based on this, finding opportunities for new business solutions and risk-management offerings; taking a lead role in large and complex client projects
- Developing and maintaining a strategic dialogue with broking houses in London and the US as our business producers
- Observing and analyzing the aviation market and industry trends, updating the underwriting policy and pricing parameters; ensuring underwriting and pricing quality and efficient business workflows
- Helping ensure opinion leadership internally and externally; building up, relating, and transferring knowledge in your field of responsibility; taking part in industry visits and international conferences
- Ensuring cross-line interaction and collaboration beyond our divisional unit

Your profile
- University degree or equivalent, with relevant international underwriting experience in a specialty line, ideally in aviation
- Proficiency in risk assessment, pricing, and wording of (primary) insurance contracts
- Business mindset; very good negotiating skills and assertiveness, particularly with regard to dealing with brokers
- Strong client focus and the ability to identify clients’ needs and transform these into viable concepts and profitable business
- Solution-focused approach combined with the ability to build valuable relationships
- Convincing result orientation and excellent, proven analytic skills
- Very good written and verbal communication skills in English
- Willingness to travel

About us
Munich Re is one of the world’s leading reinsurers with more than 11,000 employees at over 50 locations around the globe. We are working on topics today that will concern the whole of society tomorrow, whether that be climate change, major construction projects, gene technology or space travel. We find solutions to these challenges through a network of highly qualified professionals who anticipate risks, work on tailor-made solutions and expertly advise our clients. If you want to help shape the future as part of one of our teams, we look forward to hearing from you. Please click on the link to apply online.

Make it happen.

Münchener Rückversicherungs-Gesellschaft
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* Munich Re not only stands for fairness with regard to its clients; it is also an equal opportunities employer. Severely disabled candidates will therefore be prioritized if equally qualified.