



Condor and Thomas Cook Airlines. The leading Airline Group for Leisure Travel in Europe transporting 20 million passengers annually to their favorite holiday spots all across the globe.

Every single day, our revenue management team is responsible to set the right price for more than 100,000 departures in the future across the various products, points of sale and channels that we sell. An industry-leading revenue management system supports them with trend analytics, demand forecasts and optimization recommendations. To stay ahead of competition, we are investing into new Big Data infrastructure to move our system to the next level.

We invite you to join us in our Oberursel / Frankfurt, Germany-based team as

Functional Design Lead (m/f/d) Revenue Management Systems

Your role

- Functional lead for and continuous improvement of the internal modules of our revenue management systems landscape in close co-operation with our IT, sales and distribution teams
- Responsible for the quality of analytics and stability of systems implementation of any mathematical / statistical modeling and its outputs as pertaining to demand, elasticity, forecasts and recommendations for action to the revenue analysts to optimize revenue generation
- Active monitoring and assessment of competitor / industry activity and academic research as pertaining to revenue management & pricing, data analytics and processing (e.g., Big Data trends) and customer purchasing behavior
- Effective communication of the underlying functional assumptions and concepts of our evolving revenue management approach and their actual implementation in the system to various levels of the organization, including training and support to the revenue analyst community in Germany and in the United Kingdom
- Working jointly with the revenue management leadership to strengthen motivation and knowledge of our revenue management team
- Additional related tasks as may be required from time to time

Your profile

- Graduate or post-graduate degree with a focus on statistics / econometrics / analytical methods or similar qualification gained from several years of practice
- Exceptional analytical talent who loves working with numbers and putting them to practical use through creativity and rigor
- Experience working for / with a business enterprise and ability to balance analytical depth with the need to generate meaningful and applicable results
- Experience or clear interest in revenue management and pricing for an airline or similar relevant experience
- Some experience working with Big Data applications, knowledge of R or Python preferred
- Knowledge about airRM, PROS or Airmax preferred
- Working independently, able to effectively communicate and get things done
- Strong oral and written English language skills required, German language skills preferred
- Willingness to travel

That's something you can look forward to at Condor:

Atmosphere: through a pleasant and motivated team with flat hierarchies.

Excitement: through fascinating and varied tasks in many areas of the business.

Development: through qualified integration and training and development possibilities.

Benefits: through attractive travel discounts, pay and fringe benefits characteristic for the industry.

Ready for take-off? We look forward to receive your application via the following link: www.condor.com/karriere

Location: Condor Flugdienst GmbH, Thomas-Cook-Platz 1, 61440 Oberursel

Wir lieben Fliegen.



Part of the Thomas Cook Group 