

Turn expertise into excellence



Business Development Consultant (m/f)*

Location
Munich

As part of our Life & Health department, the Business Development unit is responsible for managing strategic business initiatives, driving innovation topics, developing primary insurance products for our clients, and supporting sales and marketing.

Your job

- Developing innovative life and health insurance products within our region, with particular focus on German-speaking countries
- Identifying optimal markets, target groups, benefit triggers, terms and conditions, sales channels and marketing approaches for new products
- Improving product features and tariffs of existing products in collaboration with our cedents
- Analysing biometric market and client data to improve product terms and generate new business ideas
- Leading product and innovation workshops with clients to generate and execute optimal solutions regarding product design, tariffs and smart UW/claims processes
- Supporting Client Management in their sales and marketing activities (market events, Munich Re events, marketing material)
- Establishing a network of insurance contacts in relevant markets (incl. cedents, brokers, rating agencies, start-ups, TPAs, etc.)
- Managing projects across Life & Health teams

Your profile

- Degree in Business Administration, Economics or Mathematics with 2+ years' experience in Life or Health (re-)insurance and with an actuarial background
- Full command of German and English, both written and spoken. Additional European languages would be an advantage
- Strong project management and interface management skills
- IT: Full command of Office tools
- Experience with any of the following is a plus:
 - Marketing and sales of Life or Health insurance
 - Product development in Life or Health insurance
 - Automation or digitalisation in Life or Health insurance
 - Insurtech projects
 - Design thinking approaches
 - Data Analytics
- Personal profile:
 - organised, methodical and analytical.
 - proactive and dynamic.
 - innovative, thinking out of the box.
 - team worker, communicative.
 - used to working under time pressure.
 - performance- and solution-oriented.
 - willing to travel.

About us

Munich Re is one of the world's leading reinsurance companies with more than 11.000 employees at over 50 locations around the globe. We are working on topics today that will concern the whole of society tomorrow, whether that be climate change, major construction projects, gene technology or space travel. We find solutions to these challenges through a network of highly qualified professionals who anticipate risks, work on tailor-made solutions and expertly advise our clients. If you want to help shape the future as part of one of our teams, we look forward to hearing from you. Please click on the link to apply online.

Make it happen.

Apply now!

Münchener Rückversicherungs-Gesellschaft
Silke Fell • HR Consultant
Königinstraße 107 • 80802 München • GERMANY

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* Munich Re not only stands for fairness with regard to its clients; it is also an equal opportunities employer. Severely disabled candidates will also be prioritized, if equally qualified.